

PRIVATE & CONFIDENTIAL · BY INTRODUCTION

Nejc Cotič

FRACTIONAL CTO

PRINCIPAL SOFTWARE ARCHITECT

Technology partner to founders, owners & private investors.

AFTER.SI · MMXXVI

Nejc Cotič

FRACTIONAL CTO · PRINCIPAL SOFTWARE ARCHITECT

Over two decades building software — payment infrastructure, enterprise platforms, and the teams that run them — so that what you fund, acquire, or depend on is an asset, never a liability.

COUNSEL & SERVICES

I. Technology Due Diligence

Independent assessment of software assets, teams, and technical risk before you acquire, invest, or exit. You hear what the code says — not what the seller's deck says.

II. Fractional CTO

Senior technology leadership across your companies and portfolio — strategy, architecture, hiring, vendor control — without the weight of a full-time executive.

III. Private Builds

Ventures, family-office tooling, and bespoke platforms designed and delivered end-to-end.

IV. Transformation & Scale

Process optimization, system integration, and replatforming — ERP, PIM, CRM, payments — for businesses that have outgrown their tools.

RECORD

2020 – present

Chief Technology Officer · Kitio International

Engineering lead for an international retail technology group — PIM platform, payment gateways, loyalty programs, and POS infrastructure across multi-country operations.

2024 – present

Chief Executive Officer · After.si

Boutique technology and business advisory — strategy, enterprise architecture, and delivery for owners and leadership teams.

2024 – present

Independent Expert · Arbolus

Consulted by major firms on software engineering and AI through expert advisory engagements.

2018 – present

Mentor & Advisor

Develops senior engineers and technology leaders; advises on team building and engineering culture.

I. Group Technology Platform — Kitio International · 2020 – present

A retail group operating across Slovenia, Croatia, and the wider EU needed one technology backbone instead of fragmented per-market tooling. As group CTO, I designed its central product-information platform from the ground up — engineered for million-record catalogs — and lead the team that runs it.

One platform now powers the group's retail and e-commerce operations across three markets.

II. Payments & Loyalty Infrastructure — retail & hospitality · 2020 – present

Designed, built, and operate the group's transaction layer: payment gateways, POS integration, fiscal receipt APIs, and loyalty programs live across Slovenian and Croatian retail — built with banking-grade discipline: exact-integer money handling, full auditability, no shortcuts on the critical path.

Live transaction infrastructure the group's daily revenue runs through.

III. Independent Product Portfolio — After.si · 2024 – present

Conceived, built, and operate ten-plus live web products — marketplaces, SaaS tools, developer platforms — on company-owned infrastructure with fully automated deployment, monitoring, and recovery. Proof, in production, of end-to-end delivery.

Ten-plus products live and maintained on owned infrastructure.

IV. Expert Counsel — via Arbolus · 2024 – present

Retained as an independent expert by consultancies and major firms on software engineering and AI — technology assessments, market perspective, and engineering judgment in confidential advisory sessions.

The same judgment offered here, already trusted by institutional clients.

ENGAGEMENT MODEL

How it begins

By introduction. A private conversation — your situation, your holdings, what keeps you uncertain about the technology you own or are about to buy.

How I work

Principal-direct, NDA-first. I do the work myself — no leverage model, no junior hand-offs. You get one senior counterpart who answers for everything.

Terms

Fixed-scope mandates for due diligence and builds; monthly retainer for fractional CTO counsel. Available across Europe and worldwide by arrangement.

Every engagement begins with a conversation.



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